# **Annual Report 2021**

Year Ended March 31, 2021



San ju San Financial Group, Inc.

# **Message from the Management**

I would like to express my warmest gratitude for your continued support.

On May 1, 2021, our subsidiary banks Mie Bank and Daisan Bank merged to form San ju San Bank. We appreciate your understanding and support as we set up this new bank.

The newly created San ju San Bank has the corporate philosophy of "contributing to creating a vibrant future as a financial group which is favorable for clients and grows along with the region". The bank's goal is to be the "number one regional bank in terms of quality" that can contribute to furthering the regional economy by fully combining the strengths that each bank has developed and advancing our financial intermediation functions.

Our Second Medium-term Management Plan that started from April 2021 includes our three basic policies: deepening relations and solutions, increasing management efficiency and optimization, and establishing a robust business foundation. By maximizing the joint synergies of these policies, we exert the combined strengths of our group to build a sustainable regional community.

I would like to ask for your continued support and patronage moving forward.

September 2021



Representative Director and Chairman **Hiroshi Iwama**  Representative Director and President Mitsunori Watanabe

#### Name

# San ju San Financial Group, Inc.

"Wish" contained in the company name "San ju San" means that by adding (+) the respective strengths of former Mie Bank and former Daisan Bank, we wish to develop with the region and contribute to the creation of a vibrant future.

#### Corporate philosophy

Contributing to creating a vibrant future as a financial group which is favorable for clients and grows along with the region.

#### Logo



#### Connotations contained within our logo mark

Our logo features two birds based around the motif of the number "33." These two birds signify former Mie Bank and former Daisan Bank, and are also representative of members of the community and San ju San Financial Group. This image of two birds taking flight into the heavens together depicts both the growth of local communities and San ju San Financial Group, as well as a dynamic future.

#### **Corporate Data**

#### **Address of Head Office**

510 Kyomachi, Matsusaka, Mie

Address of Headquarters 7-8 Nishishinchi, Yokkaichi, Mie

Capital JPY 10 billion

Listing Stock Exchange Tokyo Stock Exchange, Nagoya Stock Exchange

# MATSUSAKA (Head Office) YOKKAICHI (Headquarters) NAGOYA Mie Prefecture Aichi Prefecture OSAKA TOKYO

#### **Board Members**

Representative Director and Chairman	Hiroshi Iwama
Representative Director and President	Mitsunori Watanabe
Director and Executive Officer	Hiroki Horiuchi
Director and Executive Officer	Yoshiki Kato
Director and Executive Officer	Kenichi Yamakawa
Director and Executive Officer	Kazuya Kawase
Director(Audit Committee Member)	Yasutaka Sakamoto
Outside Director (Audit Committee Member)	Akihiko Noro
Outside Director (Audit Committee Member)	Tsuneaki Furukawa
Outside Director (Audit Committee Member)	Hitoshi Tanemura
Outside Director (Audit Committee Member)	Sumie Yoshida

Note 1: Director (Audit Committee Member) Akihiko Noro, Tsuneaki Furukawa, Hitoshi Tanemura and Sumie Yoshida are outside directors as defined under Article 2(xv) of the Companies Act.(As of June 25, 2021)

# **Consolidated Balance Sheets**

San ju San Financial Group, Inc. and Consolidate	ed S	Subsidiarie	S	March	31, 20	21 and 2020
		Millions	of IP	Von		housands of US Dollars
		2021	01 J1	2020		2021
Assets						
Cash and Due from Banks	¥	535,489	¥	215,943	\$	4,836,862
Call Loans and Bills Bought		885		725		7,993
Monetary Claims Bought		2,301		4,232		20,784
Trading Securities		983		1,212		8,879
Securities		842,422		879,376		7,609,267
Loans and Bills Discounted		2,801,203		2,709,768		25,302,167
Foreign Exchanges		8,332		7,758		75,259
Lease Receivables and Investments in Leases		29,426		30,353		265,793
Other Assets		65,515		57,888		591,771
Cangible Fixed Assets		25,208		27,283		227,693
Buildings, Net		7,929		8,338		71,619
Land		11,332		14,484		102,357
Leased Assets. Net		6		6		54
Construction in Progress		1,320		473		11,923
Other Tangible Fixed Assets		4,619		3,979		41,721
Intangible Fixed Assets		10,488		8,640		94,733
Software		4,377		5,183		39,535
Software in Progress		5,830		3,158		52,660
Leased Assets		3,030 17		31		153
Other Intangible Fixed Assets		263		266		2,375
Retirement Benefit Asset		4,940		3,455		44,621
Deferred Tax Assets		593		652		5,356
Customers' Liabilities for Acceptances and Guarantees		12,204		9,895		110,233
Allowance for Loan Losses		(27,151)		(20,252)		(245,244)
Total Assets	¥	4,312,845	¥	3,936,933	\$	38,956,237
	т	4,512,045	т	5,550,555	ψ	50,550,257
Liabilities					÷	
Deposits	¥	3,697,464	¥	3,465,927	\$	33,397,741
Negotiable Certificates of Deposit		80,402		83,302		726,239
Borrowed Money		243,487		110,513		2,199,322
Foreign Exchanges		35		21		316
Other Liabilities		31,908		30,152		288,212
Provision for Bonuses		1,237		1,218		11,173
Retirement Benefit Liability		891		942		8,048
Provision for Retirement Benefits for Directors (and Other Officers)		173		172		1,562
Provision for Share Awards		179		117		1,616
Provision for Reimbursement of Deposits		324		318		2,926
Provision for Contingent Loss		810		850		7,316
Deferred Tax Liabilities		5,232		6,034		47,258
Acceptances and Guarantees		12,204		9,895		110,233
Total Liabilities	¥	4,074,354	¥	3,709,468	\$	36,802,041
Net Assets						
Share Capital	¥	10,000	¥	10,000	\$	90,326
Capital Surplus		79,416		79,400		717,333
Retained Earnings		129,248		127,294		1,167,446
Freasury Shares		(321)		(327)		(2,899
Total Shareholders' Equity		218,342		216,367		1,972,197
Valuation Difference on Available-for-Sale Securities		19,611		11,359		177,138
Deferred Gains or Losses on Hedges		(37)		(58)		(334
Remeasurements of Defined Benefit Plans		191		(574)		1,72
Total Accumulated Other Comprehensive Income		19,765		10,726		178,529
Non-Controlling Interests		383		371		3,459
Total Net Assets		238,491		227,465		2,154,195
Total Liabilities and Net Assets	¥	4,312,845	¥	3,936,933	\$	38,956,237
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Exchange Rate 1US\$=¥110.71

## **Consolidated Statements of Income** and Consolidated Statements of Comprehensie Income

San ju San Financial Group, Inc. and Consolidated Subsidiaries Years ended March 31, 2021 and 2020

		Millions	Thousands of US Dollars			
Consolidated Statements of Income		2021	- 0	2020		2021
Ordinary Income	¥	76,245	¥	71,116	\$	688,691
Interest Income		34,901		36,168		315,247
Interest on Loans and Discounts		28,566		28,212		258,025
Interest and Dividends on Securities		6,084		7,782		54,954
Interest on Call Loans and Bills Bought		3		12		27
Interest on Deposits with Banks		197		113		1,779
Other Interest Income		49		47		442
Fees and Commissions		14,427		14,455		130,313
Other Ordinary Income		2,582		2,283		23,322
Other Income		24,334		18,208		219,799
Recoveries of Written Off Receivables		2		10		18
Other		24,331		18,198		219,772
Ordinary Expenses		72,831		64,938		657,853
Interest Expenses		815		1,173		7,361
Interest on Deposits		626		872		5,654
Interest on Negotiable Certificates of Deposit		5		6		45
Interest on Call Money and Bills Sold		_		(0)		0
Interest Expenses on Cash Collateral Received for Securities Lent		_		3		0
Interest on Borrowings and Rediscounts		127		118		1,147
Other Interest Expenses		55		173		496
Fees and Commissions Payments		3,925		4,121		35,452
Other Ordinary Expenses		1,255		940		11,335
General and Administrative Expenses		39,944		39,390		360,798
Other Expenses		26,889		19,312		242,877
Provision of Allowanace for Loan Losses		10,709		816		96,730
Other		16,180		18,496		146,147
Ordinary Profit		3,413		6,178		30,828
Extraordinary Income		3,358		491		30,331
Gain on Disposal of Non-Current Assets		3,358		414		30,331
Compensation for Forced Relocation		_		76		-
Extraordinary Losses		1,340		131		12,103
Loss on Disposal of Non-Current Assets		284		79		2,565
Impairment Losses		1,056		52		9,538
Profit before Income Taxes		5,430		6,538		49,047
Total Income Taxes		1,232		2,044		11,128
Income Taxes-Current		5,252		3,697		47,439
Income Taxes-Deferred		(4,020)		(1,653)		(36,311)
Profit		4,197		4,493		37,909
Profit Attributable to Non-Controlling Interests		18		342		162
Profit Attributable to Owners of Parent	¥	4,179	¥	4,151	\$	37,747
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Consolidated Statements of Comprehensive Income		Millions 2021	of JP Y	en		ousands of 5 Dollars 2021
Profit	¥	4,197	¥	4,493	\$	37,909
Other Comprehensive Income		9,049		(18,209)		81,736
Valuation Difference on Available-for-Sale Securities		8,261		(17,417)		74,618
Deffered Gains or Losses on Hedges		21		93		189
Remeasurements of Defined Benefit Plans, Net of Tax		765		(884)		6,909
Comprehensive Income		13,246		(13,715)		119,645
Comprehensive Income Attributable to Owners of Parent		13,218		(14,087)		119,393
Comprehensive Income Attributable to Non-Controlling Interests		28		371		252
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Exchange Rate 1US\$=¥110.71

1US\$=¥110.71

# **Consolidated Balance Sheets**

#### THE MIE BANK, LTD. and Consolidated Subsidiaries

March 31, 2021 and 2020

		Millions of ID Von			Thousands of US Dollars		
		Millions of JP Yen 2021 202		2020	05 Donars		
Assets		2021		2020		2021	
Cash and Due from Banks	¥	217,843	¥	96,102	\$	1,967,691	
Call Loans and Bills Bought	1	885	1	725	Ψ	8,000	
Monetary Claims Bought		2,301		4,232		20,790	
Frading Securities		60		92		550	
Securities		363,992		384,468		3,287,804	
Loans and Bills Discounted		1,463,212		1,406,103		13,216,622	
Foreign Exchanges		2,448		1,778		22,118	
Lease Receivables and Investments in Leases		16,040		16,878		144,882	
Other Assets		45,056		38,053		406,973	
Fangible Fixed Assets		10,622		10,387		95,952	
Buildings, Net		5,000		5,221		45,167	
Land		3,104		3,437		28,040	
		678		55		6,125	
Construction in Progress Other Tangible Fixed Assets							
5		1,839		1,674		16,619	
ntangible Fixed Assets		4,652		4,160		42,027	
Software		1,377		2,414		12,439	
Software in Progress		3,093		1,562		27,940	
Other Intangible Fixed Assets		181		183		1,640	
Retirement Benefit Asset		4,940		3,455		44,625	
Deferred Tax Assets		294		403		2,657	
Customers' Liabilities for Acceptances and Guarantees		10,953		8,450		98,941	
Allowance for Loan Losses Total Assets	¥	(13,905)	¥	(7,690)	\$	(125,60-	
10141 ASSE15	т	2,129,400	т	1,967,603		19,234,040	
Liabilities							
Deposits	¥	1,800,840	¥	1,687,013	\$	16,266,286	
Vegotiable Certificates of Deposit		77,002		79,902		695,528	
Borrowed Money		93,046		48,938		840,448	
Foreign Exchanges		18		2		169	
Other Liabilities		17,204		14,677		155,401	
Provision for Bonuses		546		543		4,930	
Retirement Benefit Liability		43		130		394	
Provision for Retirement Benefits for Executive Officers		110		95		999	
Provision for Share Awards		85		52		773	
Provision for Reimbursement of Deposits		119		147		1,083	
Deferred Tax Liabilities		3,287		4,905		29,695	
Acceptances and Guarantees		10,953		8,450		98,94	
Total Liabilities	¥	2,003,259	¥	1,844,860	\$	18,094,659	
т., а., .							
Net Assets	77	15 205	37	15 205	ው	100 15	
Share Capital	¥	15,295	¥	15,295	\$	138,157	
Capital Surplus		11,272		11,256		101,821	
Cerained Harnings		82,738		81,215		747,340	
Retained Earnings		109,306		107,767		987,319	
Fotal Shareholders' Equity		15,515		14,819		140,142	
<b>Fotal Shareholders' Equity</b> Valuation Difference on Available-for-Sale Securities				/>		(335	
<b>Fotal Shareholders' Equity</b> Valuation Difference on Available-for-Sale Securities Deferred Gains or Losses on Hedges		(37)		(58)			
<b>Fotal Shareholders' Equity</b> Valuation Difference on Available-for-Sale Securities Deferred Gains or Losses on Hedges Remeasurements of Defined Benefit Plans		(37) 973		(157)		8,792	
Fotal Shareholders' Equity         Valuation Difference on Available-for-Sale Securities         Deferred Gains or Losses on Hedges         Remeasurements of Defined Benefit Plans         Fotal Accumulated Other Comprehensive Income		(37) 973 16,451		(157) 14,603		8,792 148,598	
Fotal Shareholders' Equity         Valuation Difference on Available-for-Sale Securities         Deferred Gains or Losses on Hedges         Remeasurements of Defined Benefit Plans         Fotal Accumulated Other Comprehensive Income         Non-Controlling Interests		(37) 973 16,451 383		(157) 14,603 371		8,792 148,598 3,462	
Fotal Shareholders' Equity         Valuation Difference on Available-for-Sale Securities         Deferred Gains or Losses on Hedges         Remeasurements of Defined Benefit Plans         Fotal Accumulated Other Comprehensive Income	¥	(37) 973 16,451	¥	(157) 14,603	\$	8,792 148,598	

1US\$=¥110.71

# Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

THE MIE BANK, LTD. and Consolidated Subsidiaries

Years ended March 31, 2021 and 2020

		Millions	Thousands of US Dollars			
Consolidated Statements of Income		2021		2020		2021
Ordinary Income	¥	43,086	¥	36,103	\$	389,183
Interest Income		17,119		17,320		154,630
Interest on Loans and Discounts		13,933		13,473		125,851
Interest and Dividends on Securities		3,054		3,732		27,588
Interest on Call Loans and Bills Bought		3		12		31
Interest on Deposits with Banks		99		74		901
Other Interest Income		28		27		257
Fees and Commissions		7,382		7,066		66,681
Other Ordinary Income		1,396		995		12,613
Other Income		17,188		10,721		155,258
Recoveries of Written Off Receivables		0		0		0
Other		17,188		10,721		155,258
Ordinary Expenses		38,228		29,803		345,306
Interest Expenses		402		637		3,634
Interest on Deposits		287		411		2,593
Interest on Negotiable Certificates of Deposit		5		6		51
Interest Expenses on Cash Collateral Received for Securities Lent		_		2		-
Interest on Borrowings and Rediscounts		72		63		651
Other Interest Expenses		37		154		338
Fees and Commissions Payments		1,545		1,638		13,963
Other Ordinary Expenses		791		30		7,147
General and Administrative Expenses		19,818		19,252		179,013
Other Expenses		15,670		8,243		141,548
Provision of Allowance for Loan Losses		6,564		370		59,293
Other		9,106		7,873		82,254
Ordinary Profit		4,857		6,299		43,877
Extraordinary Income		1		76		11
Gain on Disposal of Non-Current Assets		1		0		11
Compensation for Forced Relocation		_		76		-
Extraordinary Losses		910		30		8,226
Loss on Disposal of Non-Current Assets		46		15		420
Impairment Losses		864		15		7,806
Profit before Income Taxes		3,948		6,345		35,662
Total Income Taxes		1,437		2,175		12,988
Income Taxes-Current		3,697		1,947		33,398
Income Taxes-Deferred		(2,259)		227		(20,410)
Profit		2,510		4,169		22,674
Profit Attributable to Non-Controlling Interests		18		18		164
Profit Attributable to Owners of Parent	¥	2,491	¥	4,151	\$	22,509
		,		,		hange Rate

Exchange Rate 1US\$=¥110.71

Consolidated Statements of Comprehensive Income	Millions of JP Yen 2021 2020			Thousands of US Dollars 2021		
Profit	¥	2,510	¥	4,169	\$	22,674
Other Comprehensive Income		1,857		(13,912)		16,780
Valuation Difference on Available-for-Sale Securities		705		(13,159)		6,373
Deffered Gains or Losses on Hedges		21		93		193
Remeasurements of Defined Benefit Plans, Net of Tax		1,130		(845)		10,213
Comprehensive Income		4,368		(9,742)		39,454
Comprehensive Income Attributable to Owners of Parent		4,339		(9,759)		39,200
Comprehensive Income Attributable to Non-Controlling Interests		28		17		253
					Exc	hange Rate

1US\$=¥110.71

### **Consolidated Balance Sheets**

#### THE DAISAN BANK, LTD. and Consolidated Subsidiaries March 31, 2021 and 2020 Thousands of Millions of JP Yen US Dollars 2021 2020 2021 Assets Cash and Due from Banks ¥ 317,626 ¥ 119,792 \$ 2,868,991 Trading Account Securities 922 1,120 8,328 Securities 478,429 494,907 4,321,461 Loans and Bills Discounted 1,335,075 1,298,395 12,059,208 Foreign Exchanges 5,883 5,980 53,138 Other Assets 33,577 33,021 303,287 Tangible Fixed Assets 22,028 23,649 198,970 Buildings, Net 3,962 4,308 35,787 Land 14,637 16,609 132,210 Leased Assets. Net 54 6 6 5,798 Construction in Progress 642 418 Other Tangible Fixed Assets 2,779 2,305 25,101 Intangible Fixed Assets 5,832 4,476 52,678 Software 3,000 2,768 27,097 Software in Progress 2,736 1.596 24,713 Leased Assets 17 31 153 79 Other Intangible Fixed Assets 79 713 287 372 2,592 Deferred Tax Assets Customers' Liabilities for Acceptances and Guarantees 1,250 1,444 11,290 Allowance for Loan Losses (9,611) (6, 615)(86,812) 2,191,304 1,976,545 19,793,189 Total Assets ¥ ¥ S Liabilities 1,897,505 1,779,718 \$ 17,139,418 Deposits ¥ ¥ Negotiable Certificates of Deposit 3,400 3,400 30,710 Borrowed Money 62,300 151,216 1,365,874 Foreign Exchanges 16 19 144 14,584 15,390 Other Liabilities 131.731 Provision for Bonuses 663 648 5,988 Provision for Directors' Bonuses 6 8 54 Retirement Benefit Liability 848 811 7,659 Provision for Share Awards 94 849 65 Provision for Retirement Benefits for Directors (and Other Officers) 19 29 171 Provision for Reimbursement of Deposits 204 171 1,842 Provision for Contingent Loss 591 610 5,338 12,591 Deferred Tax Liabilities 1.394 \_ Deferred Tax Liabilities for Land Revaluation Excess 2,146 2,587 19,383 Acceptances and Guarantees 1,250 1,444 11,290 **Total Liabilities** ¥ 2,073,944 ¥ 1,867,206 \$ 18,733,122 Net Assets ¥ Share Capital 37,461 ¥ 37,461 \$ 338,370 Capital Surplus 34,252 34,252 309,384 **Retained Earnings** 30,959 24,492 279,640 Total Shareholders' Equity 102,672 96,206 927,395 Valuation Difference on Available-for-Sale Securities 13,366 10,580 120,729 Land Revaluation Excess 2,569 3.522 23,204 Remeasurements of Defined Benefit Plans (1,248)(970)(11, 272)Total Accumulated Other Comprehensive Income 14,687 13,132 132,661 117,359 1,060,057 Total Net Assets 109,338 Total Liabilities and Net Assets ¥ 2,191,304 ¥ 1,976,545 19,793,189 \$

Exchange Rate

1US\$=¥110.71

# Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

THE DAISAN BANK, LTD. and Consolidated Subsidiaries

Years ended March 31, 2021 and 2020

		Millions	Thousands of US Dollars			
Consolidated Statements of Income		2021		2020		2021
Ordinary Income	¥	38,721	¥	37,365	\$	349,751
Interest Income		19,154		19,985		173,010
Interest on Loans and Discounts		14,636		14,742		132,201
Interest and Dividends on Securities		4,399		5,183		39,734
Interest on Deposits with Banks		98		38		885
Other Interest Income		20		20		180
Fees and Commissions		7,069		7,401		63,851
Other Ordinary Income		3,756		2,109		33,926
Other Income		8,741		7,869		78,954
Recoveries of Written Off Receivables		2		10		18
Other		8,738		7,859		78,926
Ordinary Expenses		34,887		32,336		315,120
Interest Expenses		416		538		3,757
Interest on Deposits		339		460		3,062
Interest on Negotiable Certificates of Deposit		0		0		0
Interest on Call Money and Bills Sold		_		(0)		-
Interest Expenses on Cash Collateral Received for Securities Lent		_		0		-
Interest on Borrowings and Rediscounts		58		58		523
Other Interest Expenses		18		18		162
Fees and Commissions Payments		2,400		2,488		21,678
Other Ordinary Expenses		374		1,017		3,378
General and Administrative Expenses		20,457		20,567		184,780
Other Expenses		11,238		7,724		101,508
Provision of Allowanace for Loan Losses		4,190		513		37,846
Other		7,047		7,211		63,652
Ordinary Profit		3,833		5,028		34,621
Extraordinary Income		4,550		461		41,098
Gain on Disposal of Non-Current Assets		4,550		461		41,098
Extraordinary Losses		830		302		7,497
Loss on Disposal of Non-Current Assets		265		64		2,393
Impairment Losses		565		237		5,103
Profit before Income Taxes		7,553		5,187		68,223
Total Income Taxes		783		1,093		7,072
Income Taxes-Current		1,538		1,734		13,892
Income Taxes-Deferred		(754)		(641)		(6,810)
Profit		6,769		4,094		61,141
Profit Attributable to Non-Controlling Interests		-		355		-
Profit Attributable to Owners of Parent	¥	6,769	¥	3,739	\$	61,141

Exchange Rate 1US\$=¥110.71

		Millions		ousands of S Dollars		
Consolidated Statements of Comprehensive Income		2021 2020		2021		
Profit	¥	6,769	¥	4,094	\$	61,141
Other Comprehensive Income		2,508		(8,332)		22,653
Valuation Difference on Available-for-Sale Securities		2,786		(8,406)		25,164
Remeasurements of Defined Benefit Plans, Net of Tax		(278)		73		(2,511)
Comprehensive Income		9,278		(4,238)		83,804
Comprehensive Income Attributable to Owners of Parent		9,278		(4,592)		83,804
Comprehensive Income Attributable to Non-Controlling Interests		_		354		-
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Exchange Rate 1US\$=¥110.71



### San ju San Financial Group, Inc.

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### San ju San Bank, Ltd.

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